

	TENDER QUESTIONS AND ANSWERS	Document Identifier	240-7124948	Rev	1
		Effective Date	01 April 2023		
		Review Date	April 2031		

To whom it may concern	Date	17 June 2025
	Enquiries	Nakedi Matata
	E-mail address	matataon@eskom.co.za

Dear Sir/Madam

Request for Enquiry Number	E2863DXKZNOU
Description / Project Title	The establishment of an enabling agreement with a panel of up to 40 contractors for the provision of Electrification Household Connections
Tender Questions Closing Date	03 July 2026

Item	Questions	Answers	Clarity Published Dates
1.	I'm enquiring on the CIDB grading for the contract of housing electrification. Can 2 entities one with a 1 EP grading and the other with a 3 EP grading qualify to be 4 EC on a JV basis?	Any potential Joint Ventures are required to consult the CIDB Website where there is a JV Calculator. You input the required information and the JV Calculator on the CIDB website will show the combined CIDB grading of all JV Partners	2026/06/17
2.	May you kindly share the link for the advertised Tender Document.	https://tenderbulletin.eskom.co.za/tender/95209	2026/06/17

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3.	Use of the same resource for MV and LV Line Construction: The technical documents indicate that 4 x LV and 4 x MV Line Construction resources are required and that they may not be the same individuals. Many contractors, however, have personnel trained in both MV and LV Line Construction. Please confirm whether the same suitably qualified resource may be counted for both categories, provided the combined qualifications meet the minimum scoring requirements?	The TEC requirement is for separate and unique resources for MV and LV Construction respectively. The same resource shall not be submitted for both MV and LV Line Construction. The MV or LV line construction resources must be unique to be considered as part of the Stage 1 and Stage 2 evidence evaluations. Where an accredited resource that is trained in both MV and LV line construction, such a resource will be accepted EITHER as a MV OR a LV line construction resource, but the same resource shall not be accepted for both voltage categories. The same resource may not be used for both MV and LV line construction requirements in the evaluations. Required scores will be awarded for evidence that is valid and compliant at the date of tender closing.	2026/06/17
4.	MV Authorization (MV Outcome 3) – Overhead Lines: What wording or endorsement is required on the MV Outcome 3 Authorization certificate for this requirement to be accepted? For example, one of our current KZN certificates includes the wording “LINE WORK ONLY.” Please confirm whether this qualifies for the Overhead Lines requirement.	Yes, evidence of MV Authorization submitted as per ORHVS and relevant Eskom standards for MV Outcome 3 (Overhead Lines or equivalent) that is valid (either from Eskom KZN OU or other Eskom OUs) will be scored as part of the Stage 2 evaluation. Required scores will be awarded for evidence that is valid and compliant at the date of tender closing.	2026/06/17

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5.	MV Authorization (MV Outcome 3) – Cable Systems: Please clarify what is specifically required on the authorization certificate for Cable Systems. Will a standard MV Outcome 3 Authorization certificate be sufficient, or is an additional cable-related endorsement required? If not, please specify what wording should be on this.	No, for MV Authorization (Cable Systems) only compliant evidence of MV Authorization submitted as per ORHVS and relevant Eskom standards for MV Outcome 3 (Cable Systems or equivalent) that is valid (either from Eskom KZN OU or other Eskom OUs) will be used as part of the Stage 2 evaluation.	2026/06/17
6.	Kindly take note that there is no Annexure B in the Environmental Section	Annexure B is the same document as used by safety. (Uploaded)	2026/06/17
7.	The BOQ – do we have to price the material side of the bill? How can we maintain the suppliers' increases?	Tenderers are not required to price for material at this stage, only price the P&Gs, labour component and transport, etc. Eskom will free-issue the major electrical plant, including transformers, airdac, meters, wood poles, and other key components commonly referred to as the “big five.” Where minor or miscellaneous materials are required, these will be treated as buy-out items and will be quoted by the contractor at the specific project or task order stage. Once agreed at that stage, such rates will remain fixed for the duration of the respective project or task order, thereby mitigating exposure to supplier price increases.	2026/06/17

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8.	SBD 1- In the invitation to tender – the document has previous tender number and date in it – will you be submitting a new document?	New document uploaded	2026/06/17
9.	Do we have to print, fill in the document by hand, sign it, initial each page, scan it and upload it. Maybe we need to type it, use an electronic signature, initial each page and then upload it.	Certainly, the documents may be typed, an application of an electronic signature may be applied. Initials on each page may be typed. However, should suppliers choose to complete the documents by hand, kindly make sure the handwriting is clear and easy to read.	2026/06/17
10.	My accountant is busy with this year`s financials. I am not sure whether he will be finished before the tender closing date. Can I use the 2025 Financials because by the tender closing date they will be 16 months old, still not older than 18 months as per requirement.	Yes, you can submit those as they are within the 18-month window.	2026/06/17
11.	Can you please advise under which folder or section is the BOQ because I cannot find it.	The Bill of Quantities can be found in SECTION 1 – COMMERCIAL of the tender documents.	2026/06/17
12.	Are the copies of motor registers as proof of ownership also need to be certified or is it fine as long it is under the company name or the owner`s name.	Only evidence submitted for vehicles that is compliant with the requirements of KZNSG26TC02 will be used as part of the Stage 1 and Stage 2 evaluation. As per the TEC, for Vehicle Requirements Section 4 of the Mandatory Criteria, Section 8.3 of the Functional Requirements and Annex B state explicitly what is required and must be fully complied with.	2026/06/17

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		Required scores will be awarded for evidence that is valid and compliant at the date of tender closing.	
13.	In respect of the MV Construction resources that we are to submit, kindly advise if all these individuals are also required to have the electrical line mechanic qualification as stated in note 2 for stage 1 and 2 in Technical.	No, electrical line mechanic qualifications for each individual MV line construction resource is not required if the evidence submitted is already compliant with the requirements of KZNSG26TC02 for MV line construction that will be used as part of the Stage 1 and Stage 2 evaluation. Required scores will be awarded for evidence that is valid and compliant at the date of tender closing.	2026/06/17
14.	With regards to the quality section, if we are ISO 9001:2015 , would it be sufficient to submit only certificate? Furthermore, for the Safety section, if we are certified to ISO 45001:2018 , may we submit the certificate together with Annexure B ?	With regard to ISO 9001:2015, the certificate may be submitted; however, it only covers Section A. The required documentation for Sections B, C, D, and E must still be submitted.	2026/06/17
15.	Please can we have the following annexures that are not in the SDL&I document. • Annexure C • Annexure D • Annexure E	The documents are uploaded on Eskom Tender bulletin and National Treasury Portal	2026/06/17

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16.	We would like to request a time extension for the E2863DXKZNOU tender to be submitted as the clarification meeting was held on the 9th of June and the closing date to submit the tender is on the 22nd of June. Please can you advise if this would be possible.	The extension has been approved for 10 July 2026 at 10:00 AM South African Standard Time.	2026/06/17
17.	Is there an option to submit the certificates required for the POE if the company doesn't have the valid authorization but has all the certificates required to be authorized. The tender says we must not duplicate documents. Does this count for the affidavits as well, if the person first appeared under mandator and appear again on the functional criteria may for crane certificate it means we don't need to provide the affidavit with he crane operator certificate?	No, only evidence submitted for authorizations that is valid and compliant with the requirements of KZNSG26TC02 will be used as part of the Stage 2 evaluation. An affidavit per employee that is valid and compliant with the requirements of KZNSG26TC02 will be used as part of the Stage 1 and Stage 2 evaluation. Required scores will be awarded for evidence that is valid and compliant at the date of tender closing.	2026/06/17
18.	I wanted clarity on the technical requirement, for stage 1 and stage 2 on the LV/MV line construction, can we use the same people for both stages or you need 6 LV and 6 MV key personnels. And for stage 2 do you want two authorizations for MV and LV because there is a statement that can be the same resource as the linesman or LV/MV authorized resource if we have a MV	The TEC requirement is for separate and unique resources for MV and LV Construction respectively. The same resource shall not be submitted for both MV and LV Line Construction. The MV or LV line construction resources must be unique to either MV or LV Construction to be considered as part of the Stage 1 and Stage 2 evidence evaluations.	2026/06/17

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authorization is a LV also required as the statement says it can be the same resource	Where an accredited resource that is trained in both MV and LV line construction, such a resource will be accepted EITHER as a MV OR a LV line construction resource, but the same resource shall not be accepted for both voltage categories. The same resource may not be used for both MV and LV line construction requirements in the evaluations. Valid accredited resources submitted for either the MV OR LV line construction requirement shall be for Stage 1 evaluation as well as for the Stage 2 evaluation. For maximum scoring of MV and LV line construction resources in Stage 2, a maximum quantity of 4 unique MV line construction and 4 unique LV line construction resources are required as part of the Stage 2 evaluation. Yes, an MV authorization certificate and an LV authorization certificate is required, the same resource can be used for authorizations, however only evidence that is compliant with the requirements of KZNSG26TC02 will be used as part of the Stage 2 evaluation. Required scores will be awarded for evidence that is valid and compliant at the date of tender closing.	
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19.	Do we have to quote on the supply of items? If yes to above, please upload a technical schedule / specifications for accurate costing Will an expired Authorization be accepted at tendering stage? Reason being, we have not been affiliated with Eskom previously, however our staff has been in the past. We have been unsuccessful in our attempt to arrange for renewals of this. We have emailed Mark Verhei for assistance and contacted outside sources with no luck. Prepaid meter training: Our staff having metering certificates issued by Eskom, however the modules are not listed on the certificate (please view attached), advise if this will be accepted?	Tenderers are not required to price for material at this stage, only price the P&Gs, labour component and transport, etc. Eskom will free-issue the major electrical plant, including transformers, airdac, meters, wood poles, and other key components commonly referred to as the “big five.” Where minor or miscellaneous materials are required, these will be treated as buy-out items and will be quoted by the contractor at the specific project or task order stage. Once agreed at that stage, such rates will remain fixed for the duration of the respective project or task order, thereby mitigating exposure to supplier price increases. No, only evidence submitted for authorizations that is valid (i.e. not expired at the date of tender closing) and that is compliant with the requirements of KZNSG26TC02 will be used as part of the Stage 2 evaluation. No, Eskom certificates that are not compliant with the modules required to demonstrate prepaid meter training will not be accepted and will not be scored as part of the Stage 2 evaluation.	2026/06/17
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20.	May you please help, SECTION 3 - SDL folder attached on e-tenders does not open, not sure which format was used but it is not a zipped folder.	All the documents have been uploaded in a zipped format, with each folder compressed consistently. Please try refreshing your computer to see if the technical issue persists, as it may be related to your device. If the issue continues after refreshing your device, please let us know so we can escalate the matter to our IT department for further assistance.	2026/06/17
21.	Good morning, could you kindly assist with render documents.	This Open Tender has been formally published on several key platforms: the Eskom Tender Bulletin, the National Treasury eTender Portal, and the CIDB iTender bulletin.	2026/06/17
22.	Please assist me on technical tender number E2863DXKZNOU under MV Cable jointing can I use the certificate for LV Cable jointing?	No, only evidence submitted for MV cable jointing and terminations that is compliant with the requirements of KZNSG26TC02 will be used as part of the Stage 2 evaluation.	2026/06/17
23.	Please assist on technical tender number E2863DXKZNOU MV Authorization (cable systems) can I use the MV Authorization (overhead lines)?	No, for MV Authorization (Cable Systems) only compliant evidence of MV Authorization submitted as per ORHVS and relevant Eskom standards for MV Outcome 3 (Cable Systems or equivalent) that is valid (either from Eskom KZN OU or other Eskom OUs) will be used as part of the Stage 2 evaluation.	2026/06/17

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24.	Please confirm if we are allowed to fill the documents electronically or are we supposed to print and handwrite?	The documents may be typed, an application of an electronic signature may be applied. Initials on each page may be typed. If suppliers choose to complete the documents by hand, kindly make sure the handwriting is clear and easy to read.	2026/06/17
25.	Page 4 of 29 on the technical document reads "The technical evidence provided in the above sections shall be used for stage1 Mandatory evaluations as well as for stage 2 Functional scoring evaluation" Does this mean that the MV LV Competencies used for Mandatory requirements can be used under Functional requirements as well?	Yes, unique and valid resources submitted for the MV and LV line construction resource will be used for Stage 1 evaluation as well as for the Stage 2 evaluation. Required scores will be awarded for evidence that is valid and compliant at the date of tender closing.	2026/06/17
26.	For Project Experience, Will you only accept completion certificates?	No, only evidence submitted for Electrical Construction Experience or Project Experience that is compliant with the requirements of KZNSG26TC02 will be used as part of the Stage 2 evaluation. Required scores will be awarded for evidence that is valid and compliant at the date of tender closing.	2026/06/17

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27.	For MV Cable & Joint Termination, can we submit MV Line construction?	No, only evidence submitted for MV cable jointing and terminations that is compliant with the requirements of KZNSG26TC02 will be used as part of the Stage 2 evaluation.	2026/06/17
28.	Good morning Nakedi, please can we have an extension in time for the tender.	The extension has been approved for 10 July 2026 at 10:00 AM South African Standard Time.	2026/06/17
29.	There is a note saying the documents must not be duplicated. For the tool list and the vehicle register, does this mean that we will submit them only under mandatory and not under functionality as the submission is the same?	The technical evidence provided shall be used for Stage 1 evaluation as well as for the Stage 2 evaluation. Required scores will be awarded for evidence that is valid and compliant at the date of tender closing.	2026/06/17
30.	In addition, I would like to request clarification regarding the Stage 2 Technical Requirements. In Table 3: - Item 4 specifies an MV Authorization, Outcome 3 – Overhead Lines. - Item 9 specifies an MV Authorization, Outcome 3 – Cable Systems. We currently have employees who hold MV Authorization, Outcome 4A qualifications. Could you please confirm whether Outcome 4A will be accepted as an equivalent qualification in place of Outcome 3 for both of these requirements? Furthermore, we would like to formally request an extension to the tender submission deadline.	It has been confirmed with Eskom KZN OU Technical Support Management Dept that in accordance with 240-70413681 Portfolio of Evidence Authorisation that for this Enquiry only Outcome 3 shall be accepted in KZN and not Outcome 4A. The TEC has explicitly stated Outcome 3 shall be accepted.	2026/06/17

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31.	I would like to know, if we are doing a JV of 3 companies, can we send individual BBBEE certificates? The SACPCMP certificate has expired and about a month back and we are in the process of renewing it. Can we submit once we get the certificate in the next phase if we are selected? Thank you.	No, they cannot submit separate BEE Certificates for each company. They need to approach a SANAS accredited agency to get a certificate as a Joint Venture. We will not accept anything else. The SACPCMP certificate must be valid on the tender closing date.	2026/06/17
32.	Kindly confirm whether electronic completion and electronic signatures are accepted on the tender documents.	The documents may be typed, an application of an electronic signature may be applied. Initials on each page may be typed. If suppliers choose to complete the documents by hand, kindly make sure the handwriting is clear and easy to read.	2026/06/17
33.	Could you kindly please advise on page 3 of the NEC, where we are required to fill in the offered total of Prices (Exclusive and Inclusive of VAT), should we state, "Rates based" OR are we to calculate the Labour Rates on each sheet and get a Total Offer Price.	"Rates based"	2026/06/17
34.	Question 1 On the E-Tendering help manual acknowledgement form they want us to sign but there is no place to sign. Can we sign anywhere at the bottom?	Kindly initial and sign the bottom of the document.	2026/06/17

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	Question 2 On the Invitation to tender it shows 69 pages, but it only ends on page 65, there are four pages missing. Or maybe they only end on page 65?	The document consists of a total of 65 pages. We apologize for the previous miscalculation regarding the page count.	
35.	During the clarification meeting, you noted that contractors would not have the opportunity to ask any questions during the meet – that we should only do so in writing and email to you for clarification. On the tender bulletin this morning, I have noted that only the clarification meeting presentations has been loaded and no answers to any questions etc. as yet. The tender closing date is Monday, 22 June 2026 (3 working days left for finalization and upload of the tender). Hence my question - will you still post these? Or will there be an extension date?	Please accept our sincere apologies for the delayed responses to your queries. We have now uploaded all relevant queries for your review. Additionally, to ensure everyone has adequate time to address these, the tender closing date has been extended to 10 July 2026 .	2026/06/17
36.	We are really frustrated that the closing date is very close, but we are not seeing any questions and answers being posted.	Please accept our sincere apologies for the delayed responses to your queries. We have now uploaded all relevant queries for your review. Additionally, to ensure everyone has adequate time to address these, the tender closing date has been extended to 10 July 2026 . Thank you for your understanding and patience.	2026/06/17

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37.	Tender no: E2863DXKZNOU Tender description: The establishment of an enabling agreement with a panel of up to 40 contractors for the provision of Electrification Household Connections (Construction related to MV Line Infrastructure, LV infrastructure, service cable and meter), Schools and Clinics (Construction related to MV and LV infrastructure, service cable and meter for Schools and Clinics only) and High value extensions above R3 000 000,00 per project (Construction related to MV and LV infrastructure required. Extension of MV line or increase in transformer size, LV backbone, service cable and meter), on an “as and when” required basis for Distribution Division within the KZN Operating Unit, Central East Cluster as and when required. I would like to request the extension of closing date for the above-mentioned tender.	The extension has been approved and is now valid until 10 July 2026.	2026/06/17
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